

THE LIST

RESEARCH: JERRY ROTT
jrott@bizjournals.com
716-541-1619

Originally published on Feb 5

Advance 2000



PAID ADVERTISING

Telecommunications companies

Ranked by employees

RANK/ PRIOR RANK	PHONE WEB SITE FAX	STAFF	SERVICES OFFERED	WNY CEO(S)	YEAR FOUNDED IN WNY	
1 ¹	Verizon - New York 65 Franklin St. Buffalo, NY 14202	716-842-7090 verizon.com 518-436-0141	1,600	Broadband and other wireless and wireline communications services, converged communications, information and entertainment services (FIOS TV) over an advanced fiber-optic network	Maureen Rasp-Glose	1896
2 ²	Time Warner Cable 2875 Union Rd. Cheektowaga, N.Y. 14227	866-668-6044 timewarnercable.com/wny —	1,240	Digital cable TV, high-speed Internet and home phone services. VOD, DVR, HDTV and business choices for data, security, video and voice	Terrance Rafferty	2006
3 ³	Synergy Global Solutions Inc. 275 Northpointe Parkway, Suite 1 Amherst, NY 14228	716-250-3200 www.synergy.gs 716-691-3876	200	Managed services, complete IT outsourcing, remote network administration/monitoring, help desk, computer maintenance, hardware/software procurement, VoIP design/installation & support	Clark Crook	1981
4 ⁴	Verizon Wireless 2410 Walden Ave. Buffalo, NY 14225	716-686-4300 verizonwireless.com 716-686-4333	185	Wireless voice and data services including wireless broadband Internet access, consumer multimedia services, push-to-talk service, music on demand, location-based services, wireless email, text and picture messaging, and downloadable applications	Marquett Smith	2000
5 ⁵	AT&T Wireless 2875 Union Road, Suite 356 Buffalo, NY 14227	716-435-2000 wireless.att.com 716-435-2460	150	Wireless communications products and services	Robert Holliday	1984
6 ⁷	Ronco Communications & Electronics 595 Sheridan Drive Tonawanda, NY 14150	888-847-6626 ronco.net 716-879-8198	137	Communications solutions emphasizing relationships that create and nurture recurring business and leverage our core competencies	Christopher Wasp	1965
7 ⁶	iLogic Inc. 495 Commerce Drive Amherst, NY 14228	716-213-2000 iplogic.com 716-694-3779	105	Local, LD, Internet, MPLS, private line, hosted voice, managed voice, co-location services, communications consulting, conference calling	Ken Yanneck	1976
8 ⁸	DFT Communications 40 Temple St. Fredonia, NY 14063	716-673-3000 dftcommunications.com 716-679-4005	88	Local & long distance telephone service; Internet services, security; call center services; VoIP; business telephone systems; satellite services; home theater systems & television sales; computer sales, repair & networking; dftpages.com	Robert Maytum Jr.	1898
9 ⁹	Sprint* 455 Cayuga Road, Suite 500 Cheektowaga, NY 14225	716-626-3171 sprint.com 716-565-2909	80	Wireless solutions, wireless data, IP, MPLS	—	1980
10 ¹²	Advance 2000 Inc. 1140 Wehrle Drive Williamsville, NY 14221	716-631-5602 advance2000.com 716-631-0569	72	IT audits and consulting, cloud computing, managed hosting, system integration, help-desk services, cyber security, software development, telephony, telepresence, IT training and certification center.	Brian Maouad	1990
11 ¹⁰	Broadview Networks* 495 Aero Drive Cheektowaga, N.Y. 14225	716-852-0837 broadviewnet.com 716-852-0903	56	Dial tone - POTS (Plain Old Telephone Service), T-1, DS-3, LAN, WAN, WLAN, VoIP, VPN/data center, DSL, ISP, hardware (Nortel, etc.), professional services solutions, wiring, consulting	Daniel Fecher	1997
12 ¹⁴	One Communications Ellicott Square Building Buffalo, NY 14203	716-362-5660 oncommunications.com —	45	Voice, data, Internet, local & long distance	Howard Janzen	1997
13 ¹⁴	ICS Telecom Inc. 726 Exchange St., Suite 820 Buffalo, NY 14210	716-633-8200 icstelecom.com 716-633-8542	42	VoIP, digital telephone systems, IP telephony, mobility, twinning, teleworker, screen pops, Microsoft integration, HTML programming, fiber optics, LAN/WAN, wireless, voice/data networking, software, T1, SIP servers, ACD, call recording, contact center applications, call management, green products, power consumption analysis, messaging (voice, fax & email options for Outlook and Lotus), usage (local/LD), municipal government, education, eligible nonprofits, federal GSA, NYS contract, school safety communications, emergency notification, sound, internal paging, healthcare	I.C. Shah	1976
14 ¹⁷	Network Task Group 3121 Clinton St. West Seneca, N.Y. 14224	716-608-2050 networktaskgroup.com 716-608-2051	41	Voice solutions by NEC and AVAYA/Nortel. Data solutions by CISCO, Citrix, Microsoft, SonicWALL and Novell Networks. Carrier solutions by Verizon, One Communications, Paetec, AT&T, Sprint, Global Crossing and Time Warner. Monitoring services by Global IP	Chris Fallon, Duncan Smith	1999
15 ¹²	Premcom Corp. 85 Northpointe Parkway Amherst, NY 14228	716-691-0791 www.premcom.com 716-691-0795	40	Business communications services, unified communications, VoIP, BPX, WAN, network integration	Peter Proulx	1992

NOTES

Data provided by the firms and not subject to verification. DND—Did not disclose. *Where updated data were unavailable, data from the 2009 list were used. ACD—Automatic Call Distribution CRM—Customer Relationship Management FIOS—Fiber Optic Service IP—Internet Protocol LAN—Local Area Network MPLS—Multi Protocol Label Switching OSI—Open Systems Interconnection PBX—Private Branch Exchange SIP—Session Initiation Protocol VoIP—Voice over Internet Protocol VPN—Virtual Private Network WAN—Wide Area Network

Information for obtaining commemorative plaques, reprints or Web permissions can be obtained from Business First's designated partner company, Scoop ReprintSource, at 800-767-3263 or scoopreprintsources.com. No other companies offering similar services are affiliated in any way with Business First.



YOUR ELECTRICAL AND COMMUNICATIONS CONTRACTOR
874-1710 • WWW.FREY-ELECTRIC.COM

